



## FINANCING DETAILS



### Effective Program Dates 10/1/17 - 1/31/18 Consumer Installment Program Disclosures

#### Installment Promo – 0% for 12 Months [1.23% APR\*]

\*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 12 monthly payments of \$629.17 each. Interest Rate is 0% [ANNUAL PERCENTAGE RATE is 1.23% (E)].

Note: The above financing programs are offered by Sheffield Financial, a Division of Branch Banking and Trust Company. Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1,500; Maximum Amount Financed \$50,000. Other qualifications and restrictions may apply. An origination fee of \$50\* will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 10/1/2017 and 1/31/2018. Offer subject to change without notice. ["E" means estimate.]

\*\*For commercial customers, the origination fee is \$150.

#### Installment Promo – 1.99% for 24 Months [2.64% APR\*]

\*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 24 monthly payments of \$321.16 each. Interest Rate is 1.99% [ANNUAL PERCENTAGE RATE is 2.64% (E)].

Note: The above financing programs are offered by Sheffield Financial, a Division of Branch Banking and Trust Company. Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1,500; Maximum Amount Financed \$50,000. Other qualifications and restrictions may apply. An origination fee of \$50\* will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 10/1/2017 and 1/31/2018. Offer subject to change without notice. ["E" means estimate.]

\*\*For commercial customers, the origination fee is \$150. Commercial customers may be offered No Interest until 3/1/18, No Payment until 4/1/18.

#### Installment Promo – 3.99% for 36 Months [4.44% APR\*]

\*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 36 monthly payments of \$222.89 each. Interest Rate is 3.99% [ANNUAL PERCENTAGE RATE is 4.44% (E)].

Note: The above financing programs are offered by Sheffield Financial, a Division of Branch Banking and Trust Company. Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1,500; Maximum Amount Financed \$50,000. Other qualifications and restrictions may apply. An origination fee of \$50\* will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 10/1/2017 and 1/31/2018. Offer subject to change without notice. ["E" means estimate.]

\*\*For commercial customers, the origination fee is \$150. Commercial customers may be offered No Interest until 3/1/18, No Payment until 4/1/18.